

# PERIODIC DISCLOSURES

Form No. 1 Business Acquisition through different channels

Insurer: ECGC Limited

Date : 31.03.2020

Registration No. 124

Date of Registration : 27th Sept. 2002

(Premium \* in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Same Quarter Previous Year		Up to the period		Same period of previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks	5	100.80	2	3.06	5	105.00	2	4.04
3	Corporate Agents -Others								
4	Brokers	98	2,247.09	89	3,729.44	336	8,790.53	315	9,452.59
5	Micro Agents								
6	Direct Business	1,096	8,091.41	1,401	7,744.08	4,620	31,618.33	5,069	31,768.88
	Total (A)								
1	Referral (B)								
	Grand Total (A+B)	1,199	10,439.30	1,492	11,476.58	4,961	40,513.86	5,386	41,225.51

## Notes:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

ECGC Portal: <https://www.ecgc.in>

पियूष  
10/06/2020  
पियूष पल्लव  
Piyush Pallav  
क.स./Emp. No. 1297  
AM(NMD)

Received  
Maitreyee  
10.06.2020

शिवाजी एम. नार्वेकर  
10/06/2020  
GM (NMD)

शिवाजी एम. नार्वेकर  
Shivaji M. Narvekar  
क.स./Emp. No. 444